

Statistical bulletin

UK manufacturers' sales by product: 2024

Annual estimates for UK manufacturers' sales by product covered by the ProdCom survey.

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1 . Main points

- The total value of UK manufacturers' product sales was £452.2 billion in 2024, a decrease of £14.5 billion (negative 3.1%) from £466.7 billion in 2023.
- The manufacture of food remained the largest division and represented 21% of total manufacturers' sales in 2024.
- The manufacturing of fresh or chilled cuts of beef and veal showed the largest value increase, up by £964 million (18.6%) in 2024 to £6.2 billion.
- Motor vehicles with only a petrol engine over 1,500 cubic centimetres remain the highest value product within the UK, with sales of £20.7 billion; however, sales fell by 2.4% in 2024.
- Other selected products showing noticeable increases were beer made from malt, which increased by £793 million (17.1%) in 2024 to £5.4 billion, and parts of aeroplanes, helicopters or unmanned aircraft, up by £527 million (7.8%) to £7.3 billion.

2 . Data on UK manufacturers' sales by product

[UK manufacturers' sales by product](#)

Dataset | Released 22 July 2025

Annual estimates for UK manufacturers' sales by product covered by the ProdCom survey.

[UK manufacturers' sales by product - quality indicators](#)

Dataset | Released 22 July 2025

Annual indicators on standard errors, response rates, revisions and any product code changes for the ProdCom survey, UK.

3 . Data sources and quality

Sources and collection

ProdCom estimates are based on a sample of businesses surveyed annually. Data are collected from approximately 21,500 businesses, covering 240 subsectors of the mining, quarrying and manufacturing industry sectors, and collects data on approximately 3,900 products.

All figures quoted are in current prices, and therefore do not account for inflation.

It is sometimes necessary to suppress figures for certain products to avoid disclosing information about an individual business. The ProdCom technical report describes the methods used to safeguard the information provided to us in confidence. Our commentary must also avoid disclosing information about individual businesses.

ProdCom estimates are designated as accredited official statistics, which means that the data are produced in compliance with the [Code of Practice for Statistics](#).

For Division 19 (coke and refined petroleum products), only one product (pitch and pitch coke, obtained from coal tar or from other mineral tars) is included. This product is in one industry (19100: the manufacture of coke oven products) and there have been no businesses specifically classified to this industry in the ProdCom publication since 2015.

For Division 24 (the manufacture of basic metals), estimates for the manufacture of basic iron and steel, and of ferro-alloys, are not included in the overall UK ProdCom sales figures or in the divisional total. This is because they relate to an administrative source that is disclosive.

Because of disclosure issues, we have combined Divisions 11 and 12 (beverages and tobacco) to allow for estimates at this level of aggregation to be made available.

Quality and methodology

The ProdCom survey methodology is outlined in the [UK Manufacturers' Sales by Product Survey \(Prodcom\) QMI](#) and in the ProdCom technical report. Standard errors are available for most products, to inform users of the precision of the estimates. The 2024 estimates are based on a response rate of 79.3%.

Data tables

In this release, the data tables are presented in a format designed to meet accessibility criteria and to be machine readable. We welcome any feedback you may have on this new layout that could help to enhance the user experience in future editions of this release.

4 . Related links

[Index of Production: May 2025](#)

Bulletin | Released 11 July 2025

Movements in the volume of production for UK production industries: manufacturing, mining and quarrying, energy supply, and water and waste management.

[UK trade: May 2025](#)

Bulletin | Released 11 July 2025

Total value of UK exports and imports of goods and services in current prices, chained volume measures and implied deflators.

[Non-financial business economy, regional \(Annual Business Survey\) 2023 results](#)

Bulletin | Released 8 May 2025

Size and growth within the UK and regional non-financial sectors as measured by the Annual Business Survey.

[Services turnover survey in the UK: 2022](#)

Bulletin | 26 February 2024

Annual statistics on the value of turnover from services provided by the UK service economy.

5 . Cite this bulletin

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